

## Message Text

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ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00  
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 SS-15  
NSCE-00 ITC-01 SSO-00 INRE-00 STR-07 STRE-00  
TRSE-00 /059 W

-----027829 171624Z /53

O 171549Z MAR 78

FM AMEMBASSY BONN

TO SECSTATE WASHDC IMMEDIATE 6858

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E.O. 11652: N/A

TAGS: EAIR, GW

SUBJECT: CIVAIR: FRG DENIAL OF PAN AM TARIFFS AND FLIGHTS

REF: A. STATE 068430 B. STATE 67195

1. IN ACCORDANCE WITH INSTRUCTIONS REFTELS A AND B, EMBOFF MADE REPRESENTATIONS TO FEDERAL MINISTRY OF TRANSPORT (FMT) AND FONOFF OFFICIALS MORNING OF MARCH 17. ORAL STATEMENT BASED PRIMARILY ON PARA 4 REFTEL B WAS SUPPLEMENTED BY NON-PAPER BASED ON PARAS 2 THROUGH 4 REFTEL A. IN THE ABSENCE OF BOTH REHM AND PAAS, EMBOFF WAS RECEIVED BY MESSRS. NIESTER AND MISCHKE OF THE AVIATION DEPARTMENT, FMT, AND BY VON MENTZINGEN IN THE FONOFF.

2. NIESTER NOTED THE POINTS MADE AND PROMISED AN EXPEDITED REVIEW WHICH HOPEFULLY WOULD MAKE IT POSSIBLE FOR THE FMT TO PROVIDE THE EMBASSY WITH A REACTION EARLY NEXT WEEK. HE WISHED TO NOTE IN PRINCIPLE, HOWEVER, THAT THE FRG FEELS ITS ACTIONS WERE NOT CONTRARY TO THE SPIRIT OF THE BILATERAL, BUT RATHER IN LINE WITH ITS PROVISION.

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3. WHILE HE WAS UNABLE TO MAKE ANY COMMENTS ON THE PAN AM SCHEDULE ISSUES, NIESTER SAID THE QUESTION OF PROCEDURES TO RESOLVE THE RATE QUESTION WAS OF PARTICULAR URGENCY IN VIEW OF THE DISSATISFACTION EXPRESSED BY BOTH PARTIES. MISCHKE SUGGESTED THAT THE STATUS QUO MIGHT BE MAINTAINED UNTIL MAY 1 TO ALLOW AN

OPPORTUNITY FOR FURTHER DISCUSSIONS WHILE AT THE SAME TIME GIVING THE AIRLINES AND TRAVEL AGENTS A RATE BASIS FOR PROCEEDING WITH SALES EFFECTIVE APRIL 1.

4. IN CONCLUSION, NIESTER REFERRED TO THE FORTHCOMING ATWOOD VISIT ON MARCH 23 WHICH IS TO COVER ALL BILATERAL ISSUES IN AN INFORMAL MANNER. FMT WILL DECIDE SHORTLY WHETHER THERE WILL BE A JOINT DISCUSSION OR SEPARATE TALKS ON SCHEDULED AND CHARTER ISSUES.

5. IN THE FONOFF THE MEETING PROCEEDED ESSENTIALLY ALONG THE SAME LINES. VON MENTZINGEN EXPLAINED THAT ANY SUBSTANTIVE REPLY ON THE COMPLEX PROBLEMS INVOLVED WOULD HAVE TO COME FROM THE COMPETENT AVIATION AUTHORITIES IN THE FMT, WITH WHOM THE FONOFF WOULD COOPERATE. HE ADDED THAT EVERYONE IN THE FRG DEALING WITH AVIATION MATTERS HAS BEEN WATCHING RECENT DEVELOPMENTS ON RATES WITH GROWING CONCERN AND THERE IS FEAR THAT THE NORTH ATLANTIC RATE STRUCTURE WILL BE A SHAMBLES.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AGREEMENTS, TARIFFS, AIR FARES, AIR SCHEDULES  
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**Copy:** SINGLE  
**Draft Date:** 17 mar 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Executive Order:** N/A  
**Errors:** N/A  
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**Original Handling Restrictions:** n/a  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014